

HEATHER GARDENS METROPOLITAN DISTRICT

Budget Exceptions Report

Through: 3/31/2023

	YTD ACTUAL	YTD BUDGET	VARIANCE FAVORABLE (UNFAVORABLE)	% Variance from Budget	Annual Budget	% of Annual Budget Spent
Total Revenue	\$ 862,413	\$ 857,634	\$ 4,779	0.6%	\$ 3,705,026	23%
Cost of Goods Sold	\$ 46,073	\$ 47,093	\$ 1,020	2.2%	\$ 234,140	20%
Gross Profit	\$ 816,340	\$ 810,541	\$ 5,799	0.7%	\$ 3,470,886	
Operating Expenses	\$ 565,209	\$ 631,626	\$ 66,417	10.5%	\$ 3,009,041	19%
Net Operating Income/(Loss)	\$ 251,131	\$ 178,915	\$ 72,216		\$ 461,845	
Capital Improvements Exp	\$ 38,097	\$ 33,000	\$ (5,097)	-15.4%	\$ 822,414	5%
Non-Operating (Inc)/Exp	\$ -	\$ -	\$ -		\$ -	
Net Surplus/(Loss)	\$ 213,034	\$ 145,915	\$ 67,119		\$ (360,569)	

Executive Summary

Club House

Revenue	\$ 40,419	\$ 50,604	\$ (10,185)	-20.1%	\$ 196,479	21%
Expenses	\$ 189,170	\$ 222,044	\$ 32,872	14.8%	\$ 881,232	21%
Net Subsidy	\$ (148,751)	\$ (171,440)	\$ 22,687		\$ (684,753)	

Golf

Revenue	\$ 24,064	\$ 24,382	\$ (318)	-1.3%	\$ 504,624	5%
Expenses	\$ 133,907	\$ 149,751	\$ 15,843	10.6%	\$ 760,610	18%
Net Subsidy	\$ (109,843)	\$ (125,369)	\$ 15,525		\$ (255,986)	

Restaurant

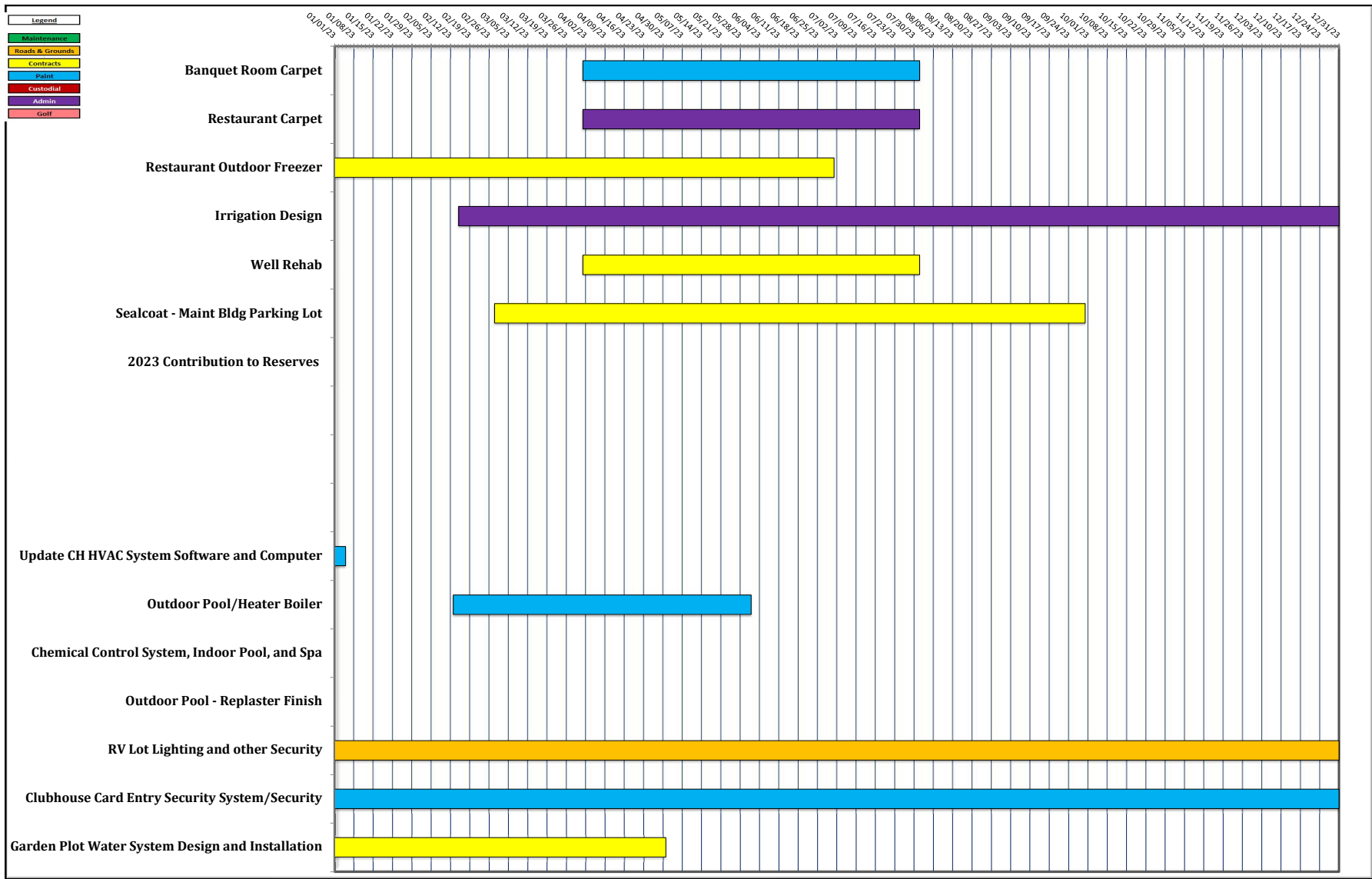
Revenue	\$ 129,289	\$ 141,229	\$ (11,940)	-8.5%	\$ 675,363	19%
Cost of Goods Sold	\$ 44,554	\$ 45,124	\$ 570	1.3%	\$ 216,506	21%
Gross Profit	\$ 84,735	\$ 96,105	\$ (11,370)	-11.8%	\$ 458,857	
Expenses	\$ 123,393	\$ 137,041	\$ 13,648	10.0%	\$ 562,957	22%
Net Subsidy	\$ (38,658)	\$ (40,936)	\$ 2,278		\$ (104,100)	

Restricted Funds	Total Total Revenue	Total Expenses	Net Surplus/(Loss)	Cash Balance
Conservation Trust Fund	\$ 6,683	\$ 5,890	\$ 793	\$ 150,778
Debt Service Fund	\$ 201,713	\$ 76,936	\$ 124,777	\$ 325,652
Foundation Fund	\$ 1,589	\$ -	\$ 1,589	\$ 187,619

HGMD MONTHLY CAPITAL RESERVE REPORT FOR PERIOD ENDING:

March 2023

STATUS	PROJECT OWNER	DEPT.	2023 APPROVED PROJECTS	ACCT	2023	2023	% VAR	START DATE	FINISH DATE	#DAYS	2023 INVOICES PAID	+/-	%	TOTAL	PROJECT	
					APPROVED BUDGET AMOUNT	SIGNED CONTRACT AMOUNT						SIGNED CONTRACT AMOUNT	VAR FROM CONTRACT	UNDER / (OVER) BUDGET		Notes / Comments
					A	B					D	B-C-D	A-C-D			
not-started	Cormac	Restaurant	Banquet Room Carpet	D601	\$11,966		-100%	04/01/23	08/01/23	122		\$0	#DIV/0!	\$11,966		
not-started	Cormac	Restaurant	Restaurant Carpet	D601	\$11,194		-100%	04/01/23	08/01/23	122		\$0	#DIV/0!	\$11,194		
In Process	Cormac	Restaurant	Restaurant Outdoor Freezer	D601	\$30,000		-100%	01/01/23	07/01/23	181		\$0	#DIV/0!	\$30,000	2/3/23 - Received pricing from 2 vendors with multiple options. Working on evaluating size, cost and permitting for the options provided.	
In Process	Brian/Greg	Golf	Irrigation Design	D601	\$13,031		-100%	02/15/23	12/31/23	319		\$0	#DIV/0!	\$13,031	4/4/23 - Electrician said we need a freezer that is compatible with a 35 amp circuit. We will need to receive additional pricing for freezer that meet the 35 amp requirement.	
not-started	Brian/Greg	Golf	Well Rehab	D601	\$115,408		-100%	04/01/23	08/01/23	122		\$0	#DIV/0!	\$115,408	2/3/23 - Researching	
In Process	Don	Maint Bldg	Sealcoat - Maint Bldg Parking Lot	D601	\$35,000		-100%	02/28/23	09/30/23	214		\$0	#DIV/0!	\$35,000	2/3/23 - Waiting on weather/ snow to clear to best evaluate/ generate project scope.	
TOTAL 2023 FUNDED PROJECTS						\$216,599	\$0					\$0	\$0	#DIV/0!	\$216,599	
<i>2023 CONTINGENCY PROJECTS Future event or circumstance which is possible, but cannot be predicted with certainty</i>																
not-started	Management	Management	2023 Contribution to Reserves	D601	\$340,159					0		\$0	#DIV/0!	\$340,159		
										0		\$0	#DIV/0!	\$0		
					\$340,159	\$0						\$0	\$0	#DIV/0!	\$340,159	
TOTAL CAPITAL RESERVE FUNDS						\$556,758	\$0					\$0	\$0	#DIV/0!	\$556,758	
2022 PROJECTS TO BE COMPLETED IN 2023																
Completed	Jon H	Clubhouse	Update CH HVAC System Software and Computer	D601.2	\$5,395	\$5,395	0%	01/01/23	01/05/23	4	\$5,395	\$0	0%	\$ -		
In Process	Jon H	Clubhouse	Outdoor Pool/Heater Boiler	D601.2	\$22,880	\$22,880	0%	02/13/23	06/01/23	108	\$17,160	\$5,720	-25%	\$ 5,720		
not-started	Jon H	Clubhouse	Chemical Control System, Indoor Pool, and Spa	D601.2	\$17,361		-100%			0		\$0	#DIV/0!	\$ 17,361		
not-started	Jon H	Clubhouse	Outdoor Pool - Replaster Finish	D601.2	\$60,020		-100%			0		\$0	#DIV/0!	\$ 60,020		
In Process	Don	Admin.	RV Lot Lighting and other Security	D601.2	\$50,000		-100%	01/01/23	12/31/23	364		\$0	#DIV/0!	\$ 50,000	2/3/23 - Researching security consultants to make recommendations and generate RFP.	
In Process	Don	Clubhouse	Clubhouse Card Entry Security System/Security	D601.2	\$80,000		-100%	01/01/23	12/31/23	364		\$0	#DIV/0!	\$ 80,000	2/3/23 Researching Security Consultants to make recommendations and generate RFP.	
In Process	Matt	Admin.	Garden Plot Water System Design and Installation	D601.2	\$30,000	\$28,258	-6%	01/01/23	05/01/23	120	\$15,542	\$12,716	-45%	\$14,458	2/3/23 - Contract executed, waiting on contractor schedule to complete the work	
TOTAL PRIOR YEAR PROJECTS						\$265,656	\$56,533					\$38,097	\$18,436	-33%	\$227,559	
GRAND TOTAL PER BUDGET						\$822,414	\$56,533					\$38,097	\$18,436	-33%	\$784,317	
PROJECTS TARGETED FOR COMPLETION IN 2023																
TOTAL PRIOR YEAR PROJECTS NOT BUDGETED IN 2023						\$0	\$0					\$0	\$0		\$0	
PROJECTS FUNDED BY THE CONSERVATION FUND																
not-started	Montrell	Pools	Pool Water Filter - (reimbursed through Conservation Fund)	D566	\$55,000		-100%	05/30/23	06/29/23	30		\$0	#DIV/0!	\$55,000		
TOTAL PROJECTS FUNDED BY THE CONSERVATION FUND						\$55,000	\$0					\$0	\$0		\$55,000	
GRAND TOTAL						\$877,414	\$56,533					\$38,097	\$18,436		\$839,317	



**HEATHER GARDENS FOUNDATIONS
FOUNDATION DONATION SUMMARY
1/1/2023 - 3/31/2023**

Description	General	Roads & Grounds	Club House	Golf	Trees	Totals
Balance at beginning of January	170,246.99	324.50	425.70	40.00	15,217.59	186,254.78
Donations for Jan 2023	290.00					290.00
Jan Interest Income on US Treasury Bills and Notes	305.32					305.32
Donations for Feb 2023	50.00					50.00
Feb Interest Income on US Treasury Bills and Notes	341.21					341.21
Donations for Mar 2023	225.00					225.00
Mar Interest Income on US Treasury Bills and Notes	377.76					377.76
Balance at end of the month 3/31/2023	171,836.28	324.50	425.70	40.00	15,217.59	187,844.07

RECONCILIATION TO GL

D103.5 Foundation Checking Account - March 2023 \$ 37,785.64

Add back Bond Discount Amortization 392.91

D106.1/D106.11 Foundation Investment Accounts - March 2023 \$ 149,440.52

D121 Owed to the Foundation from MD \$ 225.00

D121 Owed to MD from the Foundation

\$ 187,844.07

**Heather Gardens Metropolitan District
Summary of Investments
03/31/23**

Bank	Yield	Maturity	Interest Paid	Principal	Monthly Interest	Fund	Account
Key Bank - Foundation							
Bank of America							
US Treasury Bills	4.577%	1/25/2024	Maturity	\$ 48,187	\$ 183.85	Foundation	D106.1/D106.11/D106.12
US Treasury Notes 0.125% Coupons	2.413%	6/30/2023	Semi Annual	\$ 99,440	\$ 102.79	Foundation	D106.1/D106.11/D106.12
Foundation - checking				\$ 37,786		Foundation	D103.5
				<u>\$ 185,412</u>	<u>\$ 286.65</u>		
Key Bank - Conservation Trust Fund/Lottery							
			Monthly	\$ 150,778	\$ 50.00	Conservation	D104
US Treasury Notes 2.125% Coupons	2.870%	7/31/2024	Semi Annual	\$ 246,396	\$ 592.86	Enterprise	D106
Fed Farm Credit Bank Bonds	3.375%	8/26/2024	Semi Annual	\$ 249,785	\$ 702.52	Enterprise	D106
US Treasury Notes 3.00% Coupons	3.00%	7/31/2024	Semi Annual	\$ 250,000	\$ 625.00	Enterprise	D106
Net Inc/(Decr) in FMV of Investments	(1)			\$ (16,791)			
				<u>\$ 729,390</u>	<u>\$ 1,920.38</u>		
KeyBanc Capital Mkts - Money Market							
Federated Hermis Govt Oblig SS	4.42%	N/A	Monthly	\$ 1,256,886	\$ 4,297.15	Enterprise	D103
Total Investment				<u><u>\$ 2,322,466</u></u>	<u><u>\$ 2,257.02</u></u>		

(1) - The Enterprise investments are held to maturity. Because the investments are considered LT, we are required to report them at market value. The net increase or decrease in fair market value will be eliminated at maturity. Adjustment will be made at the end of the year.

2888 So Heather Gardens Way
Aurora CO 80014

	CURR MONTH ACTUAL	CURR MONTH BUDGET	CURR MONTH VARIANCE	YTD ACTUAL	YTD BUDGET	YTD VARIANCE	ANNUAL BUDGET
REVENUE							
D503 Conservation Trust (Lottery)	6,536	5,500	1,036	6,536	5,500	1,036	20,075
D504 Interest Income	6,193	130	6,063	12,608	390	12,218	1,560
D504.2 2010 Bond Restr Interest	987	28	959	1,862	84	1,778	336
D504.3 Interest Income Lottery	51	1	50	147	3	144	12
D505 Recreation Fee Income	144,999	144,948	51	434,736	434,844	(108)	1,739,378
Restaurant Income	50,551	54,280	(3,730)	129,289	141,229	(11,941)	675,363
D507 Golf Fees Daily	13,299	12,937	362	13,836	15,013	(1,177)	346,760
D507.1 Golf Simulator	425	165	260	1,890	919	972	1,393
D509.2 Golf Disc - 40 Play	1,170	621	549	1,233	1,009	224	19,735
D511 Golf Cart Rental Income	2,704	2,537	167	2,864	2,928	(64)	83,432
D511.1 Golf Merchandise	1,722	1,352	370	2,225	3,429	(1,204)	30,711
D511.2 Golf Lesson	775	594	181	1,600	743	858	8,893
D511.3 Golf Bag Storage	0	0	0	120	0	120	7,970
D511.4 Golf Pull Cart	296	301	(5)	296	341	(45)	5,730
D512 CH Building Rentals	2,598	3,058	(460)	5,740	7,781	(2,041)	25,185
D513 Events	4,476	2,639	1,837	7,802	7,917	(115)	31,668
D513.1 Trips Revenue	859	3,025	(2,166)	1,691	9,075	(7,384)	36,300
D514 RV Lot Income	0	0	0	8,017	8,000	17	32,000
D514.1 Garden Plot Income	70	0	70	2,640	2,450	190	2,450
D515 Classes	7,580	8,360	(781)	24,666	25,081	(416)	100,326
D515.1 Donation Revenue	225	0	225	565	0	565	0
D515.3 Interest Income - Foundation	378	0	378	1,024	0	1,024	0
D516 Miscellaneous Revenue	45	0	45	655	0	655	0
D516.1 Coffee Revenue	184	250	(66)	520	750	(230)	3,000
D517 Property Tax Revenue	185,617	176,071	9,546	192,404	182,898	9,506	503,745
D518 Specific Ownership Tax Revenue	2,572	2,417	155	7,446	7,251	195	29,004
TOTAL REVENUE	434,311	419,215	15,096	862,413	857,634	4,779	3,705,027
D590 Cost of Goods Sold	20,533	18,235	(2,298)	46,073	47,093	1,020	234,140
GROSS PROFIT	413,778	400,980	12,798	816,340	810,541	5,799	3,470,886
OPERATING EXPENSES							
D519 Zion Bank Payee Fee	500	600	100	900	1,000	100	1,000
D520 Debt Service Interest	24,683	24,683	0	74,050	74,049	(1)	295,230
D522 Services - Insurance	4,651	4,882	230	13,954	14,645	691	58,581
D523 Services - Audit	0	0	0	11,800	11,800	0	36,000
D524 Services - Professional	950	4,000	3,050	3,614	12,000	8,386	48,000
D525 County Collection Fee	2,784	2,637	(147)	2,886	2,777	(109)	7,855
D525.1 Election Expense	3,759	2,083	(1,675)	4,311	6,250	1,939	25,000
D526 Miscellaneous Expense	236	200	(36)	236	600	364	2,400
D526.1 SDA Membership Dues	0	0	0	1,238	1,250	13	1,250
D550 Club House Expenses	55,824	71,645	15,821	189,170	222,045	32,875	881,231
D555 Golf Course Expenses	48,880	49,507	627	132,388	147,781	15,393	742,978
D557 Restaurant Expenses	41,507	45,355	3,848	123,393	137,039	13,646	562,956
D560 RV Lot Expenses	67	105	38	1,379	315	(1,064)	1,260
D565 Garden Plot Expenses	0	25	25	0	75	75	300
D566 Conservation Expenses	250	0	(250)	5,890	0	(5,890)	55,000
D601 Capital Outlay	0	0	0	0	0	0	556,758
D601.2 2022 Cap Carry Foward Projects	0	0	0	38,097	33,000	(5,097)	265,656
D700 Bond Principal Payment	0	0	0	0	0	0	290,000
TOTAL OPERATING EXPENSES	184,091	205,722	21,631	603,306	664,627	61,321	3,831,455
NET OPERATING REVENUE/EXPENSE	229,686	195,258	34,428	213,034	145,915	67,120	(360,569)
NET REVENUE EXPENSE	229,686	195,258	34,428	213,034	145,915	67,120	(360,569)

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	CURR MONTH ACTUAL	CURR MONTH BUDGET	CURR MONTH VARIANCE	YTD ACTUAL	YTD BUDGET	YTD VARIANCE	ANNUAL BUDGET
ENTERPRISE FUND							
REVENUE							
D504 Bnk Intrst Rsv Acct	6,193	130	6,063	12,608	390	12,218	1,560
D505 Rec Fee Income	144,999	144,948	51	434,736	434,844	(108)	1,739,378
Restaurant Income	50,551	54,280	(3,730)	129,289	141,229	(11,941)	675,363
D507 Golf Fees Daily	13,299	12,937	362	13,836	15,013	(1,177)	346,760
D507.1 Golf Simulator	425	165	260	1,890	919	972	1,393
D509.2 Golf Disc - 40 Play	1,170	621	549	1,233	1,009	224	19,735
D511 Golf Cart Rental Income	2,704	2,537	167	2,864	2,928	(64)	83,432
D511.1 Golf Merchandise	1,722	1,352	370	2,225	3,429	(1,204)	30,711
D511.2 Golf Lesson	775	594	181	1,600	743	858	8,893
D511.3 Golf Bag Storage	0	0	0	120	0	120	7,970
D511.4 Golf Pull Cart	296	301	(5)	296	341	(45)	5,730
D512 CH Building Rentals	2,598	3,058	(460)	5,740	7,781	(2,041)	25,185
D513 Events	4,476	2,639	1,837	7,802	7,917	(115)	31,668
D513.1 Trips Revenue	859	3,025	(2,166)	1,691	9,075	(7,384)	36,300
D514 RV Lot Income	0	0	0	8,017	8,000	17	32,000
D514.1 Garden Plot Income	70	0	70	2,640	2,450	190	2,450
D515 Classes	7,580	8,360	(781)	24,666	25,081	(416)	100,326
D516 Miscellaneous Revenue	45	0	45	655	0	655	0
D516.1 Coffee Revenue	184	250	(66)	520	750	(230)	3,000
TOTAL ENTERPRISE REVENUE	237,945	235,198	2,747	652,428	661,898	(9,471)	3,151,855
D590 Cost of Goods Sold	20,533	18,235	(2,298)	46,073	47,093	1,020	234,140
GROSS PROFIT	217,412	216,963	449	606,355	614,805	(8,451)	2,917,714
OPERATING EXPENSES							
D550 Club House Expenses	55,824	71,645	15,821	189,170	222,045	32,875	881,231
D555 Golf Course Expenses	48,880	49,507	627	132,388	147,781	15,393	742,978
D557 Restaurant Expenses	41,507	45,355	3,848	123,393	137,039	13,646	562,956
D560 RV Lot Expenses	67	105	38	1,379	315	(1,064)	1,260
D522 Services - Insurance	4,651	4,882	230	13,954	14,645	691	58,581
D523 Services - Audit	0	0	0	11,800	11,800	0	36,000
D524 Services - Professional	950	4,000	3,050	3,614	12,000	8,386	48,000
D525.1 Election Expense	3,759	2,083	(1,675)	4,311	6,250	1,939	25,000
D526 Miscellaneous Expense	236	200	(36)	236	600	364	2,400
D526.1 SDA Membership Dues	0	0	0	1,238	1,250	13	1,250
D519 Zion Bank Payee Fee	500	600	100	900	1,000	100	1,000
D565 Garden Plot Expenses	0	25	25	0	75	75	300
D601 Capital Outlay	0	0	0	0	0	0	556,758
D601.2 2022 Cap Carry Foward Projects	0	0	0	38,097	33,000	(5,097)	265,656
TOTAL OPERATING EXPENSES	156,374	178,402	22,028	520,480	587,800	67,321	3,183,370
NET OPERATING REVENUE/EXPEN	61,038	38,561	22,477	85,875	27,005	58,870	(265,656)
NET ENTERPRISE FUND REVENUE/EX	61,038	38,561	22,477	85,875	27,005	58,870	(265,656)

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	CURR MONTH ACTUAL	CURR MONTH BUDGET	CURR MONTH VARIANCE	YTD ACTUAL	YTD BUDGET	YTD VARIANCE	ANNUAL BUDGET
RESTRICTED FUNDS							
CONSERVATION TRUST FUND (Lottery)							
REVENUE							
D503 Conservation Trust (Lottery Ac	6,536	5,500	1,036	6,536	5,500	1,036	20,075
D504.3 Interest Inc Lottery	<u>51</u>	<u>1</u>	<u>50</u>	<u>147</u>	<u>3</u>	<u>144</u>	<u>12</u>
TOTAL LOTTERY REVENUE	6,586	5,501	1,085	6,683	5,503	1,180	20,087
EXPENSES							
D566 Conservation Expenses	<u>250</u>	<u>0</u>	<u>(250)</u>	<u>5,890</u>	<u>0</u>	<u>(5,890)</u>	<u>55,000</u>
TOTAL LOTTERY EXPENSES	250	0	(250)	5,890	0	(5,890)	55,000
REVENUE OVER(UNDER) EXPENSES	<u>6,336</u>	<u>5,501</u>	<u>(835)</u>	<u>793</u>	<u>5,503</u>	<u>4,710</u>	<u>(34,913)</u>
FOUNDATION FUND							
REVENUE							
D515.1 Donation Revenue	225	0	225	565	0	565	0
D515.3 Interest Inc - Found	<u>378</u>	<u>0</u>	<u>378</u>	<u>1,024</u>	<u>0</u>	<u>1,024</u>	<u>0</u>
TOTAL FOUNDATION REVENUE	603	0	603	1,589	0	1,589	0
REVENUE OVER(UNDER) EXPENSES	<u>603</u>	<u>0</u>	<u>603</u>	<u>1,589</u>	<u>0</u>	<u>1,589</u>	<u>0</u>
DEBT SERVICE FUND 2010 BOND ISSUE							
REVENUE							
D517 Property Tax Revenue	185,617	176,071	9,546	192,404	182,898	9,506	503,745
D518 Specific Ownership Tax	2,572	2,417	155	7,446	7,251	195	29,004
Bond Restricted Interest	<u>987</u>	<u>28</u>	<u>959</u>	<u>1,862</u>	<u>84</u>	<u>1,778</u>	<u>336</u>
TOTAL DEBT SERVICE REVENUE	189,176	178,516	10,660	201,713	190,233	11,480	533,085
EXPENSES							
D520 Debt Serv Interest	24,683	24,683	0	74,050	74,049	(1)	295,230
D525 Cnty Collection Fee	2,784	2,637	(147)	2,886	2,777	(109)	7,855
D700 Bond Principal Pymnt	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>290,000</u>
TOTAL DEBT SERVICE EXPENSES	27,467	27,320	(147)	76,936	76,826	(110)	593,085
REVENUE OVER (UNDER) EXPENSES	<u>161,709</u>	<u>151,196</u>	<u>10,513</u>	<u>124,777</u>	<u>113,407</u>	<u>11,370</u>	<u>(60,000)</u>

	3/31/2023	2/28/2023	1/31/2023	12/31/2022
CURRENT ASSETS				
Cash - Operating	80,301	184,346	254,794	537,432
Money Market	1,256,886	1,002,588	200,578	0
Capital Projects - Savings	26,477	112,762	821,627	799,028
Conservation (Lottery) Bank Acct	150,778	149,832	149,786	149,823
Enterprise Investments	729,390	729,390	729,390	729,390
Investments - Foundation	147,627	147,249	146,908	148,872
Zion Debt Service	326,640	140,248	130,584	127,813
Foundation Account	37,786	37,736	37,446	40,018
Accrued Interest	2,940	1,058	3,644	8,257
Accounts Receivable Net of Allowance	5,953	5,892	6,181	7,376
Inventory	49,263	53,579	44,364	43,040
Prepaid Expenses	41,863	46,514	51,166	59,117
Prop Tax Receivable	503,744	503,744	503,744	503,744
TOTAL CURRENT ASSETS	3,359,646	3,114,938	3,080,209	3,153,910
BUILDING, LAND & EQUIPMENT (Net of Depr)				
CIP Asset	10,460	10,460	10,460	10,460
Restaurant Equipment	128,042	128,042	128,042	128,042
Equipment	226,011	226,011	226,011	226,011
Property	8,123,985	8,123,985	8,123,985	8,123,985
Land At Cost	1,725,000	1,725,000	1,725,000	1,725,000
Intangible Assets	133,190	133,190	133,190	133,190
TOTAL BUILDING, LAND & EQUIPMENT	10,346,688	10,346,688	10,346,688	10,346,688
TOTAL ASSETS	13,706,335	13,461,627	13,426,898	13,500,598
CURRENT LIABILITIES				
Accounts & Interest Payable	99,201	92,057	51,856	26,000
Due To/From HGA	47,279	51,547	40,000	136,705
Bonds Payable - Short Term	290,000	290,000	290,000	290,000
Unearned Revenue	74,706	62,308	66,697	74,869
Prepaid Rec Fees	33,916	33,614	35,928	29,706
Gift Cards	11,107	12,468	12,408	11,859
Sales Tax Payable	7,949	6,475	6,553	6,087
Server Tips Payable	3,806	4,474	1,946	0
Deferred Property Tax	503,744	503,744	503,744	503,744
Deferred Insurance Claims	22,964	22,964	22,964	22,964
Deferred Revenue - PARQ	7,204	7,204	7,204	7,204
TOTAL CURRENT LIABILITIES	1,101,876	1,086,855	1,039,300	1,109,139
LONG TERM DEBT				
Bond Issue	7,115,000	7,115,000	7,115,000	7,115,000
Deferred Loss Series 2017 Refunding Bond	(582,096)	(582,096)	(582,096)	(582,096)
Original Issue Premium 2017 Bonds	600,681	600,681	600,681	600,681
RV Lot Gate Opener Deposit	1,295	1,295	1,330	1,330
TOTAL CURRENT & LONG TERM LIABILITIES	8,236,756	8,221,735	8,174,215	8,244,054
FUND EQUITY				
Investment In Property	2,912,134	2,912,134	2,912,134	2,912,134
Debt Service Fund	127,813	127,813	127,813	127,813
Conservation Trust Fund (Lottery)	149,735	149,735	149,735	149,735
Heather Gardens Foundation	189,393	189,393	189,393	189,393
Unrestricted Net Assets	1,715,059	1,715,059	1,715,059	1,715,059
Tabor Reserve	15,984	15,984	15,984	15,984
2022 Net Income/(Loss)	146,427	146,427	146,427	0
Net Income/(Loss)	213,034	(16,652)	(3,862)	146,427
Total Equity	5,469,579	5,239,892	5,252,682	5,256,544
TOTAL LIABILITIES AND EQUITY	13,706,335	13,461,627	13,426,898	13,500,598

**Heather Gardens Metropolitan District
Club House P&L
3/31/2023**

4/5/2023
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	CURRENT ACTUAL	CURRENT BUDGET	CURRENT VARIANCE	YTD ACTUAL	YTD BUDGET	YTD VARIANCE	ANNUAL BUDGET	
REVENUE								
D512	CH Building Rentals	2,598	3,058	(460)	5,740	7,781	(2,041)	25,185
D515	Classes	7,580	8,360	(781)	24,666	25,081	(416)	100,326
D513	Events	4,476	2,639	1,837	7,802	7,917	(115)	31,668
D516.1	Coffee Revenue	184	250	(66)	520	750	(230)	3,000
D513.1	Trips Revenue	859	3,025	(2,166)	1,691	9,075	(7,384)	36,300
	TOTAL REVENUE	15,697	17,332	(1,636)	40,419	50,604	(10,186)	196,479
WAGES/BENEFITS								
C500	Salaries - FTP	10,299	10,903	604	33,991	34,291	300	133,363
C510	Salaries - Part Time	6,281	6,013	(269)	22,922	19,481	(3,441)	73,595
C520	Salaries - Overtime	7	0	(7)	113	0	(113)	0
C530	Salaries - Teachers	4,700	8,138	3,438	21,867	26,582	4,715	104,159
C540	Taxes - Payroll	2,465	2,939	474	7,973	9,425	1,452	33,084
C550	Retirement Expense	281	0	(281)	563	0	(563)	0
C553	Insurance - Personnel	1,093	1,190	96	3,280	3,569	289	14,989
C574	Recruit/Train/Services	0	30	30	0	91	91	365
C588	Workers Comp Insurance	0	207	207	0	620	620	2,479
	TOTAL WAGES/BENEFITS	25,126	29,420	4,292	90,709	94,059	3,350	362,034
OPERATING EXPENSES								
C675.2	Salaries-Charge Out	(2,066)	(2,036)	30	(5,998)	(5,911)	87	(23,971)
C673	Maintenance Hours	2,589	6,182	3,593	12,255	20,145	7,889	87,742
C676	Golf Hours	237	0	(237)	3,751	1,773	(1,978)	1,963
C677	R & G Hours	0	1,562	1,562	0	2,848	2,848	5,403
C678	Custodial Hours	8,858	9,681	823	24,370	29,043	4,673	116,173
	CHARGE-OUT SUBTOTALS	9,618	15,389	5,771	34,378	47,898	13,519	187,310
C621.1	Mileage Reimbursement	0	8	8	0	24	24	103
C627	Pool Care & Supplies	581	1,791	1,210	929	5,373	4,444	23,685
C639	Software & IT	293	340	47	944	1,020	76	4,080
C640	Electric	8,603	8,445	(158)	26,266	25,958	(308)	98,884
C643	Gas	1,369	1,657	288	5,324	5,711	387	24,305
C662	Office Supplies & Postage	216	636	420	1,208	1,908	700	7,632
C662.1	CC & ActiveNet	1,499	2,529	1,030	2,414	3,704	1,290	13,489
C671	Outside Contractors	1,141	1,305	164	3,999	3,915	(84)	20,355
C683	Repairs - Equipment	888	513	(375)	1,106	1,539	433	6,156
C684	Supplies	765	1,125	360	1,755	4,125	2,370	21,000
C684.1	Custodial Supplies	1,553	2,000	447	4,986	6,000	1,014	24,000
C684.2	Coffee Supplies	173	230	57	792	690	(102)	2,760
C686.1	Special Event Supplies	628	516	(112)	2,587	3,293	706	7,933
C686.2	Special Event Contractors	550	790	240	1,989	2,371	382	9,484
C687	Trips Expense	645	3,025	2,380	3,953	9,075	5,122	36,300
C688	Non Capital Equipment	168	350	182	543	1,050	507	4,200
C689	Phone & Internet	490	377	(113)	1,287	1,131	(156)	4,524
C690	ROU Equip Leases	226	0	(226)	679	0	(679)	0
C698	Water & Sewer	1,293	1,198	(94)	3,322	3,200	(122)	22,998
	TOTAL OPERATING EXPENSES	30,699	42,224	11,526	98,461	127,985	29,523	519,198
	NET REVENUE & EXPENSE	(40,128)	(54,312)	14,182	(148,751)	(171,440)	22,687	(684,753)

**Heather Gardens Metropolitan District
Golf P&L
3/31/2023**

4/5/2023
2:04 PM

	CURR MONTH ACTUAL	CURR MONTH BUDGET	CURR MONTH VARIANCE	YTD ACTUAL	YTD BUDGET	YTD VARIANCE	ANNUAL BUDGET
REVENUE							
D507 Golf Fees Daily	13,299	12,937	362	13,836	15,013	(1,177)	346,760
D507.1 Golf Simulator	425	165	260	1,890	919	972	1,393
D509.2 Golf Disc - 40 Play	1,170	621	549	1,233	1,009	224	19,735
D511 Golf Cart Rental Income	2,704	2,537	167	2,864	2,928	(64)	83,432
D511.1 Golf Merchandise	1,722	1,352	370	2,225	3,429	(1,204)	30,711
D511.2 Golf Lesson	775	594	181	1,600	743	858	8,893
D511.3 Golf Bag Storage	0	0	0	120	0	120	7,970
D511.4 Golf Pull Cart	296	301	(5)	296	341	(45)	5,730
TOTAL REVENUE	20,391	18,507	1,884	24,064	24,382	(316)	504,624
WAGES/BENEFITS							
G500 Salaries - FTP	28,579	27,968	(611)	83,612	88,698	5,086	340,950
G510 Salaries - Part Time	1,759	3,352	1,593	6,376	7,638	1,262	84,639
G520 Salaries - Overtime	45	176	131	140	956	816	5,522
G540 Taxes - Payroll	2,848	2,964	115	8,701	9,529	828	37,635
G550 Retirement Expense	1,112	976	(136)	3,334	3,016	(318)	13,364
G553 Insurance - Personnel	2,162	1,817	(345)	6,525	5,450	(1,075)	22,891
G574 Recruit / Train / Service	207	2,368	2,161	427	3,373	2,946	5,498
G588 Workers Comp Insurance	0	383	383	0	1,150	1,150	4,601
TOTAL WAGES/BENEFITS	36,712	40,004	3,291	109,115	119,810	10,695	515,100
OPERATING EXPENSES							
G675.2 Salaries-Charged Out	(237)	0	237	(3,751)	(1,773)	1,978	(1,963)
G450 COGS - Merchandise	1,426	777	(650)	1,519	1,969	450	17,634
G621 Fuel Expense	425	327	(98)	1,144	1,076	(69)	11,862
G621.1 Mileage Reimbursement	63	42	(21)	102	84	(18)	325
G624 Contingency-Water	41	40	(1)	149	120	(29)	10,400
G639 Software & IT	617	258	(359)	1,034	774	(260)	3,096
G640 Electric	581	539	(42)	1,883	1,741	(143)	8,546
G640.1 Electric - Pump	(1,509)	0	1,509	(754)	0	754	51,114
G643 Gas	188	153	(35)	690	528	(163)	1,549
G645 Uniforms	0	62	62	0	186	186	2,044
G662 Office Supplies & Postage	60	0	(60)	60	100	40	200
G662.1 Credit Card Expense	233	250	17	1,513	2,049	536	22,156
G665 Rent - Equipment	0	0	0	0	0	0	2,500
G671 Outside Contractors	28	290	262	1,937	1,520	(417)	26,095
G676.1 Golf Shop Supplies	140	176	36	318	572	254	2,112
G680 Radio Communications	294	400	106	294	400	106	400
G683 Repairs - Equipment	6,445	1,450	(4,995)	7,837	4,350	(3,487)	21,400
G684 Supplies	4,142	4,800	658	8,941	14,097	5,156	52,440
G688 Non Capital Equipment	0	0	0	0	0	0	5,000
G689 Telephone	306	300	(6)	911	900	(11)	3,600
G697 Marketing	355	416	61	965	1,248	283	5,000
TOTAL OPERATING EXPENSES	13,598	10,280	(3,319)	24,792	29,941	5,146	245,510
NET REVENUE & EXPENSE	(29,919)	(31,777)	1,856	(109,843)	(125,369)	15,525	(255,986)

MARCH 2023

HGMD Golf Usage Report

Revenue	Current Year					Prior Year				
	Rate	MTD Tally	MTD Revenue	YTD Tally	YTD Revenue	Rate	MTD Tally	MTD Revenue	YTD Tally	YTD Revenue
Daily Rates										
85+	\$ 10.00	15	\$ 150	16	\$ 160	\$ 9.00	12	\$ 108	13	\$ 117
Resident	\$ 9.95		\$ -			\$ 9.95	0	\$ -	61	\$ 607
Resident Everyday	\$ 11.00	244	\$ 2,684	266	\$ 2,926	\$ 10.00	258	\$ 2,580	258	\$ 2,580
Guest of Resident- weekday	\$ 14.00	72	\$ 1,008	77	\$ 1,078	\$ 13.00	67	\$ 871	77	\$ 1,001
Guest of Resident- weekend	\$ 18.50	22	\$ 407	22	\$ 407	\$ 17.00	22	\$ 374	27	\$ 453
Non-Resident Sr. - No Timeframe	\$ 17.00		\$ -			\$ 17.00	0	\$ -	(4)	\$ (68)
Non-Resident Sr. - Weekday	\$ 15.00	112	\$ 1,680	119	\$ 1,785	\$ 14.86	111	\$ 1,649	132	\$ 1,964
Non-Resident Sr. - Weekend	\$ 19.00	74	\$ 1,406	74	\$ 1,406	\$ 19.00	49	\$ 931	66	\$ 1,194
Non-Resident - Weekday	\$ 18.02	82	\$ 1,478	85	\$ 1,532	\$ 18.00	58	\$ 1,044	68	\$ 1,226
Non-Resident - Weekend	\$ 23.00	77	\$ 1,771	77	\$ 1,771	\$ 23.00	44	\$ 1,012	45	\$ 1,035
Junior- weekday	\$ 10.00	28	\$ 280	28	\$ 280	\$ 9.00	35	\$ 315	35	\$ 315
Junior- weekend	\$ 13.00	2	\$ 26	2	\$ 26	\$ 12.00	6	\$ 72	7	\$ 84
Twilight	\$ 12.00		\$ -			\$ 12.00		\$ -		
2 for 20 Special	\$ -		\$ -			\$ -		\$ -		
2 for 26 Special	\$ 13.00	177	\$ 2,301	179	\$ 2,327	\$ 12.00	177	\$ 2,124	221	\$ 2,652
2 for 1	\$ 18.00		\$ -			\$ 18.00		\$ -		
2 for 1 (free player)	\$ -		\$ -			\$ -		\$ -		
League - Weekend	\$ 18.00		\$ -			\$ 18.00	8	\$ 144	8	\$ 144
League - Weekday	\$ 14.00		\$ -			\$ 14.00		\$ -		
40 Play Punches	\$ 9.00	133	\$ 1,197	140	\$ 1,260	\$ 8.90	120	\$ 1,067	135	\$ 1,202
Complimentary Round-Employee	\$ -		\$ -			\$ -		\$ -		
Complimentary Round	\$ -		\$ -			\$ -		\$ -		
Adjustment to Income	\$ -		\$ 81		\$ 111	\$ -		\$ 34		\$ 35
Golf Daily Fee		1,038	\$ 14,469	1,085	\$ 15,069	\$ -	967	\$ 12,325	1,149	\$ 14,541

Other Golf Revenue	Rate	MTD Tally	MTD Revenue	YTD Tally	YTD Revenue	Rate	MTD Tally	MTD Revenue	YTD Tally	YTD Revenue
40 Play Card	\$ 8.10		\$ -			\$ 8.10	0	\$ -	3	\$ 24
Rider Carts	\$ 8.58	315	\$ 2,704	334	\$ 2,864	\$ 8.57	269	\$ 2,306	311	\$ 2,662
Pull Cart	\$ 6.00	40	\$ 240	40	\$ 240	\$ 6.00	34	\$ 204	40	\$ 240
Golf Simulator	\$ 21.79	20	\$ 425	83	\$ 1,890	\$ 20.00	8	\$ 150	42	\$ 835
Golf Merchandise D511.1			\$ 1,722		\$ 2,225			\$ 1,230		\$ 3,118
Golf Lessons	\$ 110.71	7	\$ 775	15	\$ 1,600		4	\$ 540	5	\$ 675
Golf Bag Storage	\$ 120.00		\$ -	1	\$ 120	\$ 120.00		\$ -		
Golf Club Rentals	\$ 14.00	4	\$ 56	4	\$ 56	\$ 14.00	5	\$ 70	5	\$ 70

Total Revenue		\$ 20,391		\$ 24,064		\$ 16,825		\$ 22,165
Golf Course Expenses		\$ 50,310		\$ 133,907		\$ 45,758		\$ 125,216
Profit/(Loss)		\$ (29,919)		\$ (109,843)		\$ (28,933)		\$ (103,051)

# of Days Golf Course Closed	5	62	14	65
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**Heather Gardens Metropolitan District
Restaurant P&L
3/31/2023**

4/5/2023
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		CURR MONTH ACTUAL	CURR MONTH BUDGET	CURR MONTH VARIANCE	YTD ACTUAL	YTD BUDGET	YTD VARIANCE	ANNUAL BUDGET	
SUMMARY									
	Sales	50,551	54,280	(3,729)	129,289	141,229	(11,941)	675,363	
	Cost of Goods Sold	19,107	17,458	(1,649)	44,554	45,124	570	216,506	
	Gross Profit	31,444	36,822	(5,378)	84,735	96,105	(11,370)	458,857	
	Wages & Benefits	31,279	34,836	3,559	94,849	104,090	9,241	421,174	
	Operating Expense	10,230	10,518	289	28,544	32,951	4,407	141,783	
	Net Income/(Loss)	(10,065)	(8,532)	(1,533)	(38,658)	(40,936)	2,278	(104,100)	
SALES									
D506	Restaurant Food	41,395	44,921	(3,526)	106,410	114,783	(8,373)	559,959	
D506.1	Restaurant Beer	3,382	3,656	(274)	7,908	9,701	(1,793)	39,050	
D506.2	Restaurant Wine	2,809	3,123	(314)	8,201	9,370	(1,169)	38,235	
D506.3	Restaurant Liquor	2,965	2,580	385	6,770	7,375	(606)	38,119	
	TOTAL SALES	50,551	54,280	(3,729)	129,289	141,229	(11,941)	675,363	
COST OF GOODS SOLD									
H450	COGS - Food	17,035	15,498	(1,537)	39,117	39,601	484	193,187	COGS Percentages Current YTD
H455	COGS - Beer	825	910	85	1,957	2,415	458	9,723	41.2% 36.8%
H455.1	COGS - Wine	775	753	(22)	2,303	2,259	(44)	9,213	24.4% 24.7%
H455.2	COGS - Liquor	472	297	(175)	1,177	849	(328)	4,383	27.6% 28.1%
	TOTAL COST OF GOODS	19,107	17,458	(1,649)	44,554	45,124	570	216,506	15.9% 17.4%
	GROSS PROFIT	31,444	36,822	(5,378)	84,735	96,105	(11,370)	458,857	37.8% 34.5%
		62%	68%		66%	68%			
WAGES/BENEFITS									
H500	Salaries - Full Time	19,016	19,285	269	58,057	60,592	2,535	234,197	
H510	Salaries - Part Time	6,012	7,728	1,716	19,142	20,108	966	96,156	
H520	Salaries - Overtime	386	0	(386)	964	0	(964)	0	
H540	Taxes - Payroll	3,407	3,671	265	9,776	10,967	1,191	39,152	
H550	Retirement Expense	87	342	255	269	993	724	4,026	
H553	Insurance Emp Health	2,136	3,044	909	6,406	9,133	2,727	38,357	
H574	Recruiting/Training	235	451	216	235	1,353	1,118	5,511	
H588	Workers Com Insurance	0	315	315	0	944	944	3,775	
	TOTAL WAGES/BENEFITS	31,279	34,836	3,559	94,849	104,090	9,241	421,174	
OPERATING EXPENSES									
H673	Maintenance Hours	100	432	332	614	996	382	4,937	
H674	Custodial Hours	907	716	(191)	2,530	2,148	(382)	8,593	
	CHARGE-OUTS SUBTOTAL	1,007	1,148	141	3,144	3,144	0	13,530	

**Heather Gardens Metropolitan District
Restaurant P&L
3/31/2023**

4/5/2023
2:06 PM

	CURR MONTH ACTUAL	CURR MONTH BUDGET	CURR MONTH VARIANCE	YTD ACTUAL	YTD BUDGET	YTD VARIANCE	ANNUAL BUDGET
H639 Software & IT	608	500	(108)	1,781	1,500	(281)	6,000
H640 Electric	2,151	2,111	(40)	6,567	6,490	(77)	24,721
H643 Gas	342	414	72	1,331	1,428	97	6,076
H644 Water	105	95	(9)	285	274	(11)	2,229
H645 Phone & TV	356	350	(6)	1,041	1,050	9	4,200
H646 Trash Removal	400	430	30	1,201	1,290	89	5,160
H651 Uniforms	0	0	0	0	200	200	1,200
H652 Discounts & Comps	1,147	500	(647)	2,589	1,500	(1,089)	6,000
H655 Linen Service	354	350	(4)	574	1,050	476	4,200
H662 Office Supplies	107	450	343	118	600	482	2,100
H671 Outside Contractors	975	500	(475)	1,695	1,500	(195)	6,000
H681 Credit Card Fees	1,129	895	(234)	3,133	4,150	1,017	23,717
H683 Repairs - Equipment	0	150	150	0	450	450	1,800
H684 China/Glass/Flatware	0	125	125	82	375	293	1,500
H684.1 Kitchen Supplies	1,036	1,000	(36)	2,675	3,000	325	12,000
H685 Cleaning Supplies	379	500	121	1,119	1,500	381	6,000
H688 Non Capital Equipment	0	500	500	0	1,500	1,500	6,000
H689 Marketing	150	500	350	795	1,500	705	6,000
H690 Licenses	(16)	0	16	414	450	36	3,350
TOTAL OPERATING EXPENSES	10,230	10,518	289	28,544	32,951	4,407	141,783
NET REVENUE & EXPENSE	(10,065)	(8,532)	(1,530)	(38,658)	(40,936)	2,278	(104,100)

Monthly Data from
SPOTON POS

Mar-23						
Sales per hour						
	Hour	Net Sales per hour		# Checks	# Guests	GCA
	10:00 AM	\$2,906.65		1407	2961	\$16.80
	11:00 AM	\$4,913.55				
	12:00 PM	\$7,850.17				
	1:00 PM	\$4,432.81				
	2:00 PM	\$4,555.74				
	3:00 PM	\$3,581.48				
	4:00 PM	\$6,425.30				
	5:00 PM	\$11,634.00				
	6:00 PM	\$2,140.25				
	7:00 PM	\$652.25				
	8:00 PM	\$209.00				
	9:00 PM	\$431.00				
	10:00 PM	\$23.00				
	Grand Totals	\$49,755.20				
Top selling items						
	Sunday Brunch	430				
	50th Anniv Dinner	226				
	Fish"n Chips	133				
	Lunch Special \$11.50	154				
	H. Gardens Cheeseburger	139				
	Dinner Special	117				
	Open Food	35				
	Coconut Shrimp	91				
	Chicken Croissant Sand.	79				
	reuben	68				
	Baja Style Fish Tacos	73				
	cops lunch	70				
	Chicken Basket	75				
	Turkey Club	58				
	Chef Cobb Salad	41				
	BBQ Pulled Pork Sand.	45				
	Asian Chicken Salad	41				
	Bowl of Soup	101				
	Wrap Chicken	37				
	Shrimp Louis	32				
	Cup of Soup	97				
	Steak Philly	29				

Monthly Data from
SPOTON POS

Mar-23					
	Greek Chicken Salad	32			
	Cubano	30			
	Black and Bleu Burger	27			
	House Salad	45			
	Breaded Chicken Sand.	25			
	Chili Rellanos	36			
	Brat & Chips with Kraut	34			
	BBQ Bacon Cheeseburger	23			
	Impossible Veg. Burger	19			
	Chicken Caesar Salad	18			
	Mozzarella Sticks	25			
	French Fries	209			
	Sweet Potato Fries	94			
	Warm Lattice Cherry Pie	25			
	Crispy Chicken Salad	10			
	Jalapeno poppers	11			
	Gluten Free Basket	8			
	BLT	6			
	KIDS Brunch	9			
	Mac and chez bites	6			
	Fries	16			
	Coleslaw	35			
	Rueben	3			
	Homemade Chips	376			
	Brownie Ala Mode	4			
	Ice Cream Sundae	4			
	Kids- Mac and Cheese	3			
	Grilled Cheese	2			
	Scoop Of Ice Cream	13			
	Cottage Cheese	8			
	Kids- Grill ChezN'FF	2			
	Kids- Chick StripN"FF	1			
	Tortilla Chips	1			
	Dinner Roll	4			
	Green Beans	1			
	Tortilla Chips	1			
	Boston Cream Pie	1			
	Fruit	2			
	Caesar Salad	1			
	Pepper cheese bites	1			
	Kids- 2 Sliders w/ FF	1			
	Kids- Hot DogN'FF	1			

Monthly Data from
SPOTON POS

Mar-23						
	Green Beans		2			
	Brownie Ala Mode		1			
	Dinner Roll		4			
	Fruit		1			

Monthly Data from
SPOTON POS

Jan thru Mar 23					
Sales per hour					
	Hour	Net Sales per hour	# Checks	# Guests	GCA
	Hour	Net Sales	3824	7814	\$16.24
	8:00 AM	\$0.00			
	9:00 AM	\$834.00			
	10:00 AM	\$6,485.30			
	11:00 AM	\$14,123.60			
	12:00 PM	\$23,555.88			
	1:00 PM	\$14,376.06			
	2:00 PM	\$10,793.94			
	3:00 PM	\$7,697.78			
	4:00 PM	\$16,416.65			
	5:00 PM	\$25,811.65			
	6:00 PM	\$4,241.50			
	7:00 PM	\$1,465.50			
	8:00 PM	\$410.25			
	9:00 PM	\$700.50			
	10:00 PM	\$38.00			
	Grand Totals	\$126,950.61			
	Sunday Brunch	1,335.00			
	Fish'n Chips	348			
	Lunch Special \$11.50	426			
	H. Gardens Cheeseburger	372			
	Dinner Special	311			
	50th Anniv Dinner	226			
	Open Food	107			
	Coconut Shrimp	268			
	Chicken Croissant Sand.	201			
	Chicken Basket	227			
	reuben	160			
	Turkey Club	148			
	Baja Style Fish Tacos	146			
	Steak Philly	125			
	Chef Cobb Salad	116			
	Bowl of Soup	304			
	Asian Chicken Salad	102			

Monthly Data from
SPOTON POS

Jan thru Mar 23					
	cops lunch	152			
	BBQ Pulled Pork Sand.	102			
	House Salad	145			
	Greek Chicken Salad	90			
	Cup of Soup	273			
	Shrimp Louis	80			
	Wrap Chicken	79			
	Cubano	81			
	Black and Bleu Burger	75			
	BBQ Bacon Cheeseburger	70			
	Breaded Chicken Sand.	68			
	Chili Rellanos	95			
	Impossible Veg. Burger	61			
	Chicken Caesar Salad	53			
	Brat & Chips with Kraut	76			
	French Fries	618			
	Crispy Chicken Salad	32			
	Warm Lattice Cherry Pie	74			
	Mozzarella Sticks	51			
	VD DAY	29			
	Sweet Potato Fries	255			
	Jalapeno poppers	34			
	Mac and chez bites	29			
	BLT	19			
	Dinner special Steak	15			
	Rueben	13			
	Gluten Free Basket	15			
	Brownie Ala Mode	31			
	Rosemary Chicken	10			
	Fries	40			
	Ice Cream Sundae	23			
	Kids- Mac and Cheese	16			
	KIDS Brunch	13			
	Coleslaw	75			
	Scoop Of Ice Cream	55			
	Homemade Chips	988			
	Steak of the Day	3			
	Kids- Hot DogN'FF	5			
	Cottage Cheese	19			
	Kids- Chick StripN'FF	4			
	Kids- Grill ChezN'FF	4			
	Grilled Cheese	3			

Monthly Data from
SPOTON POS

Jan thru Mar 23					
	Dinner Roll	21			
	BLT with Chips	2			
	Fruit	5			
	Tortilla Chips	2			
	Kids- 2 Sliders w/ FF	1			
	Boston Cream Pie	1			
	Caesar Salad	1			
	Green Beans	1			
	1/2 Turk & Swiss	18			
	Crispy Chicken Salad	6			
	Cottage Cheese	38			
	Chicken Salad Croissant	5			
	Dinner Salad Bar	4			
	Golf ladies Wed Special	4			
	Rueben	3			
	Green Beans	15			
	Pepper cheese bites	5			
	1/2 Ham and cheese	7			
	Chicken Quesadilla	4			
	Fruit	8			
	Kids- Mac and Cheese	3			
	BLT with Chips	2			
	Dinner Roll	18			
	Mashed Potatoes	6			
	Kids- Grill ChezN'FF	2			
	Kids- Hot DogN'FF	2			
	Box Lunch #1	1			
	Salad Bar with Entree	2			
	Side Bacon	3			
	Kids- 2 Sliders w/ FF	1			
	Onion Rings	2			
	Cookies	3			
	Add Guacamole	1			